GRANT MASTERY TRAINING

A Holistic Approach for the Nonprofit Community

GMT is a Grant Professionals Certification Institute's Accepted Education Training worth 12 credits.

OVERVIEW

This two-day training includes six instructional courses and five well-aligned, impactful hands-on workshops. This comprehensive grant training program suits all stages of a grant professional's career. Sessions provide knowledge, skills, and ethical practices on all aspects of the grant cycle. Afternoon sessions are "learn and apply" workshops. The training includes over 50 handouts and resources. Time is devoted each day to individual questions from attendees.

SUMMARY

Date & Location	**February 23 & 24, 2027; 8:30 am to 4:30 pm**
	Home2 Suites by Hilton Bristol - 90 Century Drive, Bristol, CT
Key Information	This training touches on every aspect of the grant lifecycle with interactive dialogue that arms participants with the latest research and best practices from skilled trainers with over 55 years of combined experience who happily share their expertise and tools.
	Topics Include: Getting Leadership Involved in Philanthropy, Prospect Research, Evidence of Proposal Impact, Strategic Planning, Case Statements, Ethics, Budgets, Managing Grants, Board Development, Using Artificial Intelligence, Writing Exercises, and Successful Narratives.
Who Should Attend	This comprehensive training is beneficial for anyone who touches any aspect of grants in their organization: Grant Writers and Managers, Ex. Directors, CEOs, CFOs, Development Directors, and Board Members.
Registration Fee	**$75.00, which includes continental breakfast and lunch each day.** This training is sponsored by American Savings Foundation, Community Foundation of Greater New Britain, Farmington Bank Community Foundation, and Main Street Community Foundation. Scholarships are available on a need basis: contact Susan Sadecki at susan@mainstreetfoundation.org.

REGISTRATION DETAILS

The training schedule and registration information can be found at https://www.mainstreetfoundation.org/events

TRAINERS

Both trainers are nationally known and sought after for their expertise, leadership, and ethical standards.



Cyndi MacKenzie is Grant Professional Certified with 20+ years of experience in the nonprofit space. Cyndi is also a Grant Professional Association (GPA) Approved Trainer with extensive experience in training nonprofits of all sizes. Together with her clients, Cyndi has raised more than $85 million in grant funds. She is currently the President of the GPA New England Chapter and served six years on the GPA Ethics Committee. Cyndi is the 2020 Grant Professionals Certification Institute Pauline G. Annarino Award recipient.



Scot Scala is Grant Professional Certified and a Grant Professional Association Approved Trainer who has been a grant professional since 1987. Based in Avon, Connecticut, Scot is President & Senior Consultant of Scala & Associates, which offers grant writing and over 30 unique trainings to the nonprofit community. His consulting business has helped raise over $120 million in revenue for his clients. Scot is a 2023 recipient of the Grant Professionals Distinguished Fellow Award.

American Savings Foundation · Community Foundation of Greater New Britain — Where Good Begins in Berlin, New Britain, Plainville & Southington · Farmington Bank Community Foundation · Main Street Community Foundation